

# *the* **TOP 100**

**ISSUE**



**2025**  
*Commemorative  
Poster*



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**Lawn & Landscape.**

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# TOP 100 NEWS FROM 2024

## MINORITY STAKE IN YELLOWSTONE LANDSCAPE ACQUIRED BY NEUBERGER BERMAN CAPITAL SOLUTIONS

**Neuberger Berman Capital Solutions** acquired a significant minority stake in Yellowstone Landscape in December.

Yellowstone ranked No. 4 on Lawn & Landscape's Top 100 list in 2024 and retains its No. 4 rank in 2025.

Funds managed by Harvest Partners, a private equity firm based in New York, are retaining majority ownership of Yellowstone. Harvest Partners acquired ownership of the company from CIVC Partners in 2019.

Separately, funds managed by Harvest Partners SCF, Harvest's non-control investment strategy, invested additional funds alongside NBCS. Terms of the investment were not disclosed.

## SCHILL GROUNDS MANAGEMENT ACQUIRES PINNACLE LANDSCAPING

**Schill Grounds Management** purchased and partnered with Pinnacle Landscaping to expand operations in Columbus, Ohio, after recently opening a location in nearby Greenfield.

Schill ranks No. 30 on Lawn & Landscape's Top 100 list in 2025.

Partnering with Pinnacle gives Schill greater density and reach across Ohio and adjacent markets, from its headquarters in Cleveland through the Columbus corridor down through Cincinnati. Earlier this year, Schill opened a facility in the Blacklick area just east of Columbus to serve that market. Schill now has central Ohio operations in Blacklick, Marion, Nashport, Polaris and other markets in that region.

Established in 2005, Pinnacle has been owned and operated by Brett Obenauf, principal and chief financial officer, and Rob McDevitt, principal and chief operating officer. They will continue to oversee the business in Columbus. About 75 Pinnacle employees joined Schill.

## SUPERSCAPES ACQUIRES ON DUTY TREE & LANDSCAPE

**Superscapes acquired On Duty Tree & Landscape**, enhancing its presence in North Texas and Houston.

On Duty has offered commercial landscaping in the Dallas and Houston markets for the last 16 years. Founded and operated by industry veteran Sha Clayton, the brother of Superscapes CEO Shawn Clayton, On Duty's service offerings include commercial maintenance, installation and tree work with a focus on multi-family properties.

Superscapes ranked No. 61 on Lawn & Landscape's Top 100 list in 2024 but rose to No. 48 in 2025's rankings.

## LANDSCAPE WORKSHOP ACQUIRES NATURE COAST LANDSCAPE SERVICES

**Landscape Workshop acquired Nature Coast Landscape Services**, marking another expansion into the Tampa market.

The company was founded in 2014 in the Tampa Bay area by Nestor Nazario. Nazario assumed the general manager position at Landscape Workshop.

Landscape Workshop, which ranks No. 27 on this year's Top 100 list, also acquired Servello & Son in Orlando and Alott Commercial Land Management in Tampa, Florida, plus Trimscape Landscape Services, All Around Landscaping and Sprout Commercial Landscaping Services.

## APHIX ACQUIRES EASTWOOD LANDSCAPING

**APHIX acquired Eastwood Landscaping**, a full-service grounds maintenance provider located in Knoxville, Tennessee. This purchase added a third branch location in Tennessee as the company grows its presence in the Southeast U.S.

Eastwood Landscaping was founded by Mark Smithson in 1982 and is one of the oldest landscape companies in the Knoxville market. Its customer portfolio includes corporate campuses, hotel/ hospitality clients, shopping centers, HOA's and other commercial landscaping customers.

Smithson will continue leading the enhancement and construction division in the East Tennessee region. APHIX ranks No. 87 on the Top 100 list this year.

## VISTERRA NAMES 4 NEW EXECS

**Visterra Landscape Group**, a commercial landscaping platform that ranks No. 31 on Lawn & Landscape's Top 100 list this year, made four senior leadership appointments last year.

Brett Salisbury is now the vice president of the South region; Tiffany Minyo is vice president of human resources; Brook Haygood is the national director of sales; and Jim Engineer is the national director of marketing and communications.

"Successful companies are propelled by trusted and experienced leadership, and we are excited to welcome Brett, Tiffany, Brook and Jim into their new leadership roles at Visterra," says Visterra CEO Alan Handley. "Their collective leadership in the areas of safety and operations, customer experience, people management, and sales and marketing, have already made an outstanding impact on our organization and we look forward to their many contributions as we grow organically and through acquisition."

## COMVEST ADDS BLAND LANDSCAPING THROUGH RECAPITALIZATION

**Comvest Private Equity**, a middle-market private equity investment group, acquired Bland Landscaping through recapitalization. Bland Landscaping is an Apex, North Carolina-based regional provider of commercial landscaping services that ranks No. 44 on the Top 100 list.

The company will continue to be led by its current management team, including CEO Kurt Bland and Matt Bland, chief financial officer and chief operating officer.

## TURF MASTERS BRANDS ACQUIRES MR. TURF

**Turf Masters Brands**, which ranks No. 25 on this year's Top 100 list, acquired Mr. Turf, a provider of residential lawn care, tree care and pest control services based in Fayetteville, Ga.

With the addition of Mr. Turf, Turf Masters Brands now operates 31 branches across 11 states and employs over 850 team members. Terms of the transaction were not disclosed.

Among a whole slew of leadership changes and M&A action, here are some of the headlines that stood out that affected Top 100 companies in 2024.

Mr. Turf has served homeowners throughout Fayette County, Ga., for more than 20 years and further expands the Turf Masters Brands footprint in the southwest Atlanta market. Turf Masters also acquired Executive Turf located in Lawrenceville, Georgia, Stewart Lawn & Garden based in Tomball, Texas, and Tender Lawn Care in Alpharetta, Georgia.

## SPERBER LANDSCAPE COMPANIES ACQUIRES CAMBRIDGE LANDSCAPE CO.

**Sperber Landscape Companies acquired Cambridge Landscape Co.**, a family-owned landscape management company based in Boston, Massachusetts. With this acquisition, Sperber strengthened its position in the Boston market.

Founded in 1979 by Jim Kelley, Cambridge Landscape has built a legacy, delivering comprehensive landscape management, design, construction and tree care services.

Sperber Landscape Companies ranks No. 11 on the Top 100 list this year.

## FOCAL POINTE ACQUIRES MESSENGER'S LAWN & LANDSCAPE

**Focal Pointe**, which ranks No. 67 on the Top 100 list, acquired Messenger's Lawn & Landscape, a Stilwell, Kansas-based landscape and irrigation firm. The company has been serving the greater Kansas City metropolitan area since 1999. Messenger's will be unified under the Focal Pointe brand as part of the company's Kansas City operation led by Kansas City Branch Manager, Curt Marchand.

The acquisition doubled Focal Pointe's footprint in the Kansas City market.

## JUNIPER LANDSCAPING ACQUIRES LANDSCAPE MAINTENANCE PROFESSIONALS

**Juniper Landscaping acquired Landscape Maintenance Professionals**, a landscaping maintenance provider with operations across Tampa and Sarasota. The addition of LMP expands Juniper's footprint to 34 branch locations across five states. Juniper is a portfolio company of Bregal Partners and ranks No. 14 on the Top 100 list.

LMP has been providing landscaping maintenance services to commercial customers on the west coast of Florida since 1991. LMP's President/CEO, Orlando Castillo, remains a co-owner and continues to lead the branch with support from Scott Carlson, LMP's COO of nearly 15 years, and Juniper's corporate team based in Fort Myers.

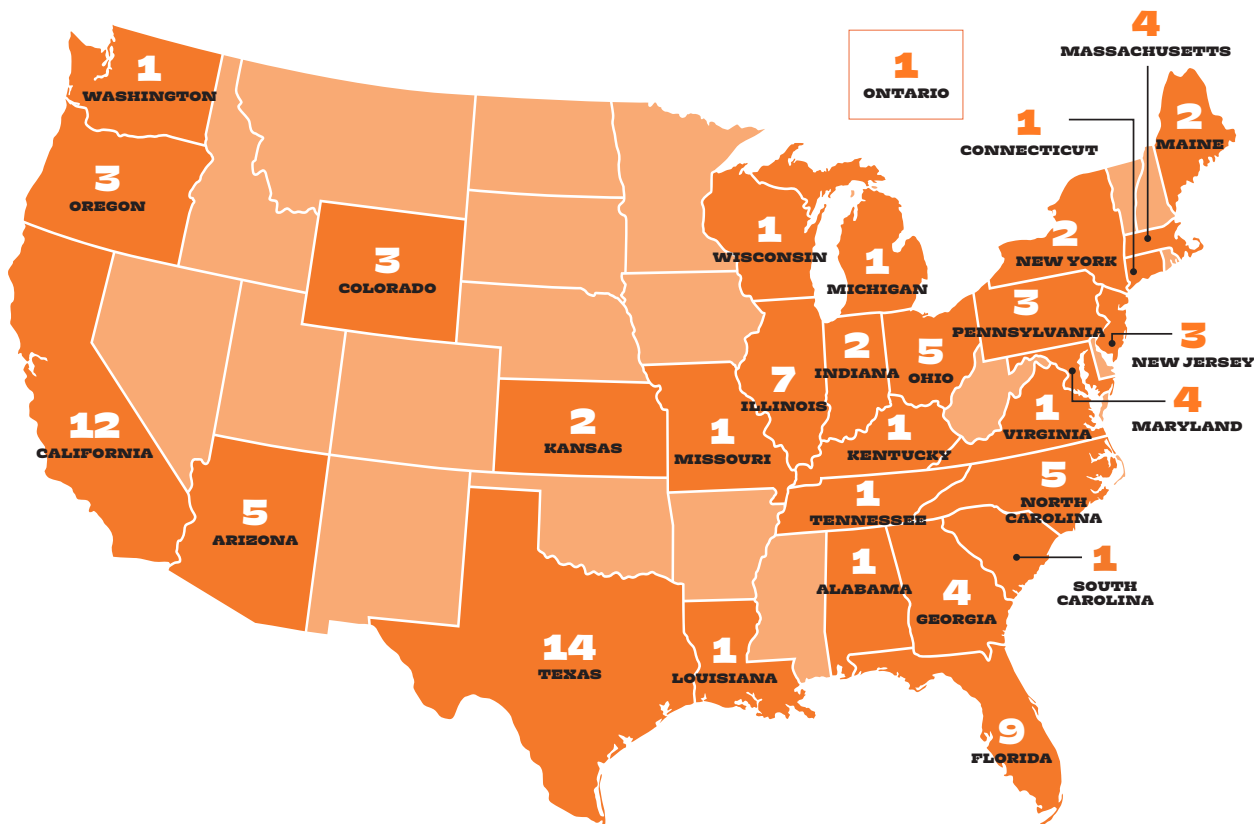
## YARDNIQUE EXPANDS WITH ADDITION OF ASI LANDSCAPE MANAGEMENT

**Yardnique**, which ranks No. 23 on the Top 100 list, added ASI Landscape Management as a part of continued expansion in the Southeast. ASI broadened Yardnique's footprint in the western and central Florida regions.

Headquartered in Tampa, Florida, ASI offers commercial maintenance, enhancement, arbor care, chemical spray and irrigation services. Founded in 1993 as Lawncombers USA by Joe Chiellini, the company expanded to serve commercial customers in 1999 and changed its name to ASI Landscape Management. Today, ASI provides its comprehensive landscape services to homeowner associations, multifamily communities and commercial office and retail centers.

# THE TOP 100 LIST by the numbers

## TOP 100 COMPANIES SORTED BY LOCATION OF HEADQUARTERS



### TOTAL REVENUE:

# \$19,535,336,788

for an increase of \$2,615,572,077 compared to 2023 revenue

AVG. GROWTH 2023-2024

## 17%

MEDIAN REVENUE

## \$80,827,262



Total  
employees  
**152,311**

### HIGHEST GROWTH PERCENTAGE:

VERDE PROPERTIES  **250%**

AUGUSTA LAWN CARE  **77%**

VISTERRA LANDSCAPE GROUP  **49%**



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**ABOUT THIS LIST**

The Lawn & Landscape Top 100 list is based on 2024 revenue from landscape profit centers. Information is reported by each company listed, unless otherwise noted.

**Abbreviations**

**%MT:** Maintenance  
**%CLC/F:** Chemical Lawn Care/Fertilization  
**%LD/B/I:** Landscape Design/Build/Install  
**%II/MT:** Irrigation Installation/Maintenance

**%SN:** Snow Revenue  
**%TC:** Tree Care/Revenue  
**%CR:** Commercial Revenue  
**%RR:** Residential Revenue  
**N/A:** No Answer/Unknown  
\* Indicates not on list last year

All percentages have been rounded to nearest tenth.

**FOR A LIST OF THE TOP COMPANIES LISTED BY SERVICE, VISIT: [bit.ly/lawntop100](https://bit.ly/lawntop100)**

2025 Rank	COMPANY	2024 Rank	REVENUE	CITY	EMPLOYEES	% change from 2023	%MT	%CLC/F	%LD/ B/I	%II/ MT	%SN	%TC	%CR	%RR
1	BrightView Holdings	1	\$2,767,100,000	Blue Bell, PA	21,000	-2	63	0	29	0	8	0	100	0
2	The Davey Tree Expert Co.	2	\$1,842,000,000	Kent, OH	12,149	9	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
3	TruGreen	3	\$1,740,000,000	Memphis, TN	13,358	2	N/A	N/A	N/A	N/A	N/A	N/A	14	85
4	Yellowstone Landscape	4	\$718,500,000	Bunnell, FL	6,800	24	78	0	11	0	6	5	100	0
5	Mariani Premier Group	7	\$659,946,000	Lake Bluff, IL	4,969	42	45	4	45	1	3	2	9	91
6	HeartLand	5	\$583,300,000	Kansas City, MS	5,013	9	72	0	12	0	16	0	100	0
7	Bartlett Tree Experts	6	\$526,000,000	Stamford, CT	3,000	9	0	0	0	0	0	100	30	64
8	Monarch Landscape Cos.	*	\$500,000,000	Los Angeles, CA	4,052	20	60	0	15	15	5	5	85	15
9	SavATree	9	\$479,000,000	Bedford Hills, NY	3,000	22	N/A	N/A	N/A	N/A	N/A	N/A	30	70
10	Gothic Landscape	8	\$442,000,000	Valencia, CA	2,400	13	30	0	70	0	0	0	95	5
11	Sperber Landscape Cos.	10	\$426,550,000	Westlake Village, CA	3,300	10	49	15	21	5	5	0	100	0
12	Ruppert Landscape	12	\$402,200,000	Laytonsville, MD	2,400	22	56	0	44	0	0	0	100	0
13	Weed Man	11	\$387,000,000	Orono, Ontario	4,700	10	0	96	0	0	0	0	4	96
14	Juniper	14	\$326,017,000	Fort Myers, FL	3,450	14	66	2	22	8	0	2	95	5
15	LandCare	13	\$322,000,000	Frederick, MD	4,000	9	N/A	N/A	N/A	N/A	N/A	N/A	100	0
16	United Land Services	17	\$285,271,000	Jacksonville, FL	1,735	18	51	0	17	12	0	4	96	4
17	Divisions Maintenance Group	16	\$280,242,431	Cincinnati, OH	1,025	13	60	0	0	0	40	0	100	0
18	Outworx Group	15	\$280,000,000	Westbury, NY	2,757	0	26	0	3	2	69	0	95	5
19	U.S. Lawns	19	\$252,139,000	Orlando, FL	3,050	14	66	2	22	4	6	0	100	0
20	Park West	18	\$232,119,191	Rancho Santa Margarita, CA	1,758	5	47	0	43	0	0	10	35	60
21	Perennial Services Group	*	\$195,000,000	Pittsburgh, PA	1,700	45	36	22	18	0	0	4	10	90
22	Case FMS	21	\$179,000,000	North Attleboro, MA	405	35	21	0	0	1	68	4	100	0
23	Yardnique	22	\$175,000,000	Morrisville, NC	2,500	27	91	0	9	0	0	0	100	0
24	Senske Family of Cos.	23	\$170,513,386	Dallas, TX	1,008	23	0	76	0	0	0	6	11	89
25	Turf Masters Brands	26	\$145,215,695	Roswell, GA	1,000	17	0	95	0	0	0	5	4	96
26	Clean Scapes	20	\$145,213,563	Austin, TX	1,100	6	27	0	52	17	0	4	100	0
27	Landscape Workshop	27	\$140,810,108	Vestavia, AL	1,613	33	76	0	19	4	1	0	97	3
28	The Grounds Guys	24	\$134,632,000	Waco, TX	N/A	8	N/A	N/A	N/A	N/A	N/A	N/A	48	52
29	Rotolo Consultants	25	\$134,000,000	Slidell, LA	1,150	10	65	0	30	5	0	0	100	0
30	Schill Grounds Management	28	\$133,825,000	Westlake, OH	1,723	4	47	0	22	0	14	1	98	2
31	Visterra Landscape Group	*	\$119,080,000	Rosemont, IL	919	49	47	0	11	1	0	35	100	0
32	Sunrise Landscape	34	\$118,300,000	Tampa, FL	1,050	30	59	0	41	0	0	0	97	3
33	LMC Landscape Partners	37	\$108,850,000	Plano, TX	1,200	24	45	3	29	4	0	6	95	2
34	Spring Green	31	\$101,200,000	Plainfield, IL	N/A	5	0	74	0	2	0	2	7	93
35	Massey Services	30	\$99,860,931	Orlando, FL	2,818	3	0	21	1	4	0	0	12	88
36	SunWorks Landscape Partners	33	\$98,000,000	Addison, TX	1,010	9	51	5	29	8	5	2	95	5
37	Mainscape	36	\$91,320,000	Fishers, IN	960	3	73	5	5	7	10	0	100	0
38(c)	Elite Team Offices	45	\$91,000,000	Clovis, CA	646	18	25	1	66	7	0	1	100	0
38(c)	Lucas Tree Expert Co.	41(t)	\$91,000,000	Portland, ME	550	10	0	0	0	0	0	100	N/A	N/A
40	Garden Design	35	\$90,250,934	Farmers Branch, TX	86	12	3	0	97	0	0	0	40	60
41	Fairwood Brands	40	\$90,000,000	Columbus, OH	550	11	33	0	67	0	0	0	0	100
42	Russell Landscape Group	43	\$87,000,000	Sugar Hill, GA	600	13	N/A	N/A	N/A	N/A	N/A	N/A	100	0
43	Ethoscapes	41(t)	\$86,453,000	Sugarland, TX	800	2	52	1	42	3	0	2	66	1
44	Bland Landscaping Co.	52	\$86,260,000	Apex, NC	950	33	87	0	7	6	0	0	99	1
45	Southern Shade Tree Co.	*	\$84,527,353	Pineville, NC	277	13	13	0	67	7	0	0	98	2
46	Diamond Landscaping	39	\$83,793,000	Van Nuys, CA	545	1	21	1	64	9	2	3	0	100
47	Choate USA	38	\$83,223,306	Carrollton, TX	572	-3	1	0	63	36	0	0	66	34
48	Superscapes	61	\$83,000,000	Carrollton, TX	650	22	50	0	50	0	0	0	98	1
49	Ryan Lawn and Tree	46	\$82,080,493	Merriam, KS	540	14	7	42	15	14	1	16	10	90
50	ExperiGreen	60	\$82,000,000	Mishawaka, IN	500	20	0	100	0	0	0	0	5	95
51	Maldonado Nursery and Landscaping	50(t)	\$79,654,523	San Antonio, TX	600	16	31	0	43	26	0	0	95	5
52(b)	DJ's Landscape Management	47	\$79,000,000	Grand Rapids, MI	550	10	40	0	20	0	40	0	98	2
52(b)	The Greenery	29	\$79,000,000	Hilton Head Island, SC	750	5	68	0	25	5	0	0	93	5
54	Impact Landscaping & Irrigation	44	\$78,800,000	Jupiter, FL	650	4	38	2	42	18	0	0	98	2
55	EMI	49	\$77,325,000	Plain City, OH	553	19	30	3	53	2	11	0	100	0
56	ABM	*	\$74,000,000	Columbia, MD	800	10	67	11	0	1	6	1	19	0
57	American Landscape Cos.	48	\$68,000,000	Canoga Park, CA	240	0	22	4	37	32	0	3	70	30
58	Pacific Landscape Management	58	\$67,972,000	Hillsboro, OR	500	13	50	0	30	10	5	5	100	0
59	Chenmark	53	\$67,400,000	Portland, ME	628	7	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
60	SiteWorks	59	\$65,614,254	Chandler, AZ	263	13	13	0	81	0	0	0	100	0
61	AAA Landscape	62	\$65,000,000	Phoenix, AZ	680	25	43	3	46	2	0	6	99	1
62	Beary Landscaping	57	\$63,250,000	Lockport, IL	525	3	40	3	25	2	25	5	80	20
63	Sebert Landscape	56	\$61,000,000	Bartlett, IL	600	8	61	0	0	0	20	0	95	5
64	Teufel Landscape	54	\$60,323,000	Hillsboro, OR	481	-6	30	0	0	70	0	0	100	0
65	Xquisite Landscaping	66	\$59,400,000	Stoughton, MA	250	9	8	2	82	6	2	0	100	0
66	Dupper Landscape	70</												